

## **Simge Deniz**

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Birth Date & Place: 15.01.1991 İskenderun

Marital Status: Single



## **EDUCATION**

- 2021 - ... : Tecnológico de Monterrey  
Industrial Engineering (PhD)
- 2017 - 2019 : Adana Science and Technology University, Turkey  
Master of Business Administration (MBA), 3.7/4.00
- 2015 - 2016 : Karlsruhe Institute of Technology (KIT), Germany  
ERASMUS Exchange  
Industrial Engineering and Management, 2.0  
Courses: Supply Chain Management in der Automobilindustrie (voluntarily)  
Master-Thesis: "Application Potential of Big Data Mining in Automotive Industry"
- 2014 - 2016 : Gazi University, Turkey  
Industrial Engineering (Master), 3.21/4.00  
Courses: Statistical Data Analysis, Knowledge Discovery (Data Mining),  
Fuzzy Set Theory, Knowledge Systems, Multi Criteria Decision Making,  
Total Quality Management, Production Systems Planning,  
Supply Chain Management.
- 2009 – 2014 : Gazi University, Turkey  
Industrial Engineering (Bachelor), 2.55/4.00  
Courses: (optional) Behavioural Science, Labour Law, Public Relations,  
Business Management, Marketing, Technology Management, Quality Management,  
Maintenance Planning, Special Topics in IE (Assembly Line Balancing), Production  
Information Systems (Probiz and NETSIS), Production-Distribution Systems  
Planning, Material Handling and Storage Systems, Service Systems
- 2005 – 2009 : İstiklâl Makzume Anatolian High School, Turkey  
Science, 86.68/100

## EXPERIENCE

- 01/2021– ... : Barikat Internet Güvenliği, Ankara, Turkey  
Sales Operations and Vendor Relations Assistant Specialist
- Draft/Quote/Order preparation for sales teams in cyber security area
  - Assisting vendor relations by creating deal registrations and organizing partnership documents
  - Support to SKU and kitlist generation and entry on BOS software (BOM and service package definition)
  - Follow up vendor-related and personnel-related certifications for project management teams
  - Business analysis and design for new CRM in line with Agile principles
  - Support to quality handbook preparation to be a user manual for BOS software
  - Creation of business process flowcharts for BOS Barikat Operating System
  - Support to JIRA/Confluence dashboard design and integration
  - Support to financial operations, analysis and reporting
- 12/2018 – 09/2020 : Serdar Plastik Sanayi ve Ticaret A.Ş., Ankara, Turkey  
Marketing & Logistics Specialist at Sales Department
- Customer contact for domestic/export logistics
  - Receiving RFQs and POs based on JIT call-of via SupplyOn/EDI portal
  - Responsible for order processing and execution on Uyumsoft Software
  - Support to MRP/ERP runs on Uyumsoft Software
  - Active participation in digital transformation processes (ProManage, SP NC Launchpad)
  - Business process design and workflow management for sales and logistics operations
  - ASN creation based on scheduled item lines on SupplyOn/EDI portal
  - Preparing customs documents in compliance with e-invoicing procedures
  - Follow up project plans and change management activities in PLM
  - Stock optimization for a lean supply chain as a part of 5S activities
  - Reporting for top management
- 12/2017 – 08/2018 : KSB Turkey, Ankara, Turkey  
Order Management at R&D Center
- in coordination with Head of Production MCC setup and realization of production targets and strategies
  - follow and manage directives and procedures set out by Head of Production MCC
  - planning, steering and tracking of the orders
  - is the interface to customers (standard and OEM) in terms of delivery times and order confirmation
  - order verification and confirmation to Logistic Center and OEM customers
  - ensure material availability in the production in close coordination with Purchasing Department and Import Department
  - responsible for MRP/ERP runs
  - acceptance and scheduling of new orders in the ERP system
  - processing of pump orders and spare part orders
  - optimization of information & material flow
  - coordination and expediting of delivery dates

- 04/2017-12/2017 : Asaş Filter Trade and Co., Hatay, Turkey  
Operations Specialist at Foreign Trade Department
- active participation in transitional period of e-invoicing on Exwiz Software for export operations
  - communicating with foreign customers and relevant institutions (customs consultancy, freight agents, etc.)
  - answering RFQ's and order fulfillment
  - preparing overseas shipment documents (e.g. packing list, bill of lading, movement certificate, etc.)
  - preparing financial analysis tables for management authorities
- 02/2016-04/2016 : Accentive Heidelberg Services GmbH, Walldorf, Germany  
Business Development Minijob
- support to healthcare IT projects
  - market analysis for potential new customers.
- 07/2012-08/2012 : TOFAŞ Turkish Automobile Company, Bursa, Turkey  
Summer Internship and Bachelor Thesis
- work within Supply Chain Development team
  - examination of inbound and outbound logistics processes, relationships between the company and its suppliers, JIT and JIS production systems, lean manufacturing and World Class Manufacturing (WCM).
  - learning KPI's especially used in supply chain which are compulsory to succeed in WCM,
  - reducing the costs due to transportation and Kaizen studies.
- 09/2011-10/2011 : İskenderun Iron and Steel Company (İSDEMİR), Hatay, Turkey  
Summer Internship
- work within Human Resources team
  - examine the recruitment process
  - by job evaluation methods, recreation of scales for charges, evaluation of charges on each position category
  - identification of quotas by departments and by tasks

## PROJECTS

- 2014-2015 Fall : Information Systems Project 'A compilation of publications and applications of Geographical Information System'
- 2013-2014 Spring : Quality Management Course Project 'Preparation of exemplary processes and procedures and a new quality handbook for TOFAŞ.
- 2013-2014 Fall : Maintenance Planning Project 'Planning of the periods of predictive maintenance and making decisions and preparation of a procedure for the maintenance process for Buga Otis Asansör Sanayi ve Ticaret A. Ş.

2012-2013 Research Project and Bachelor Thesis: An examination of outbound logistics flows, route optimization for export supply and mathematical modelling of the flows in compliance with crossdocks at TOFAŞ Türk Otomobil A.Ş.

2013 2nd Automotive Design Competition/OİB Project: Intelligent Airbag System – a suggestion for sensors of side airbags

2012-2013 Spring-System Analysis and Design Project: Material handling system design and development at the department of production planning of Emek Elektrik Endüstrisi A.Ş.

2011-2012 Spring-Seminar Project: An investigation on industrial engineering applications in health

### SKILLS

Languages	:	English	fluent	(YDS 76,25)
		German	basic	(A2-B1)
		Spanish	basic	(YDS 42,50)
		Turkish	native	
IT	:	MS Office (Word, Excel, PowerPoint, Microsoft CRM)		
		SPSS, Knime, Clementine, Minitab, R, Python, Matlab		
		Uyumsoft, JIRA, Exwiz, Infor LN, Netsis, SAP GUI P14, SAP Hybris		

### ACTIVITIES

04/06/2016	:	Classical Turkish Music Concert (Dergâh Ensemble für Klassische Türkische Musik Mannheim e.V.)
28/05/2016	:	Spring Concert (Karlsruhe Turkish Music Chor e.V.)
22/05/2010	:	Gazi University 25th Anniversary Concert (Gazi TMT)
18/03/2010	:	Concert for Remembrance of Casualties in Çanakkale (Gazi TMT)
11/11/2008	:	Concert for Commemoration of Atatürk (Gazi University, Gazi TMT)
03/06/2007 – 09/06/2007	:	27.Internationale Jugendfestwoche (27.International Youth Festival) (Paderborn - GERMANY)

### ORGANIZATIONS & SOCIETIES

09/2017-12/2017	:	Dion Dance & Art Academy, İskenderun
02/2016-09/2016	:	VWI-ESTIEM Hochschulgruppe Karlsruhe e.V.
02/2016-09/2016	:	Karlsruhe Turkish Music Chor e.V.
09/2014-07/2016	:	The Union of Chambers of Turkish Engineers and Architects (TMMOB/UCTEA), Ankara
10/2009-08/2014	:	Gazi University Industrial Engineering Club (GaziENT), Ankara
12/2009-05/2013	:	Gazi University Turkish Classical Music Choir (GaziTMT), Ankara
10/2009-08/2010	:	Gazi University Engineering Faculty Dancing Club, Ankara

### INTERESTS

- Latin dances
- Philosophy
- Turkish classical music